Ladies and Gentlemen,

The following conditions apply for goods specified in supplier conditions as „EX Works / FCA / FOB“.

GENERALLY:

Please note that,

- **Our order number must be noted** in the transport documents.
- Transport costs billed per invoice will not be accepted.
- For shipments classified as EXW or FCA the forwarder needs to get the ORGID of the ordering Siemens entity and the SOR (“Siemens Organizational Reference”; e.g. the cost center) for his freight invoices.

For shipments containing dangerous goods you are responsible to transfer the necessary legally required dangerous goods data to the freight forwarder when placing the order. You are also responsible for packing, marking, labelling etc. in compliance with the regulation relevant to the used transport mode(s)."

CAUTION:

- Shipments outlined in section 2.) can only be used if approved by the ordering Siemens department.
- If delivery is NOT from your country, please get instruction from us when choosing the appropriate service provider.

If this rule is not observed, the additional freight and administrative costs will be billed.
1.) **Standard deliveries:**

   a) For deliveries by **air freight** please use:

   **Kühne & Nagel**

   For the **initial contact** call:

   Mr. Wilson Filho (Customer Excellence Manager)
   Phone: +55 (11) 3037-3290
   Mobile: +55 (11) 99454-1948
   E-mail: wilson.filho@kuehne-nagel.com

   Mr. Igor Levi (Airfreight Manager)
   Phone: +55 (11) 3037 3352
   Mobile: +55 (11) 96844-1368
   igor.levi@kuehne-nagel.com

   They will organize the first pickup and will then establish future contact to the nearest Kühne&Nagel branch office.

   It is important to notify Kühne&Nagel about shipments on time in order to ensure a fluent process.

   b) For deliveries by **sea freight** please use:

   **Kuehne + Nagel**

   For the **initial contact** call:

   **Gomes, Neide**
   Kuehne + Nagel Serviços Logísticos Ltda
   Av. Nações Unidas, 14.171 – Morumbi
   Rochaverá Corporate Towers – Crystal Tower – 3rd floor
   São Paulo/SP – CEP: 04794-000
   Tel.: +55 11 3037 3290
   Mobile: +55 11 99454 1948
   Neide.Gomes@kuehne-nagel.com
Mrs. Neide Gomes will organize the first pickup and will then establish future contact to the nearest Kuehne + Nagel branch office.

It is important to notify Kuehne + Nagel about shipments on time in order to ensure a fluent process.

2.) Express deliveries/ Time definite deliveries up to 70 kg (pre 09/12:00h):

In exceptions > 70 kg:
- 300 kg maximum per package
- Length x width x height in cm: 300 x 120 x 160 per package

Please use DHL Express.

For the initial contact Martha Valente is available as follows:

Tel: +55 (19) 994798311
E-Mail: Martha.Valente@dhl.com

Time definite deliveries need to be approved by the ordering Siemens entity.

Please note the DHL account number of the paying (receiving) Siemens entity on the DHL waybill. If applicable please ask the demand carrier for the relevant DHL account number. In addition the Siemens PO# must be included to the waybill # under “Reference” field.

Please quote at intra-community shipments (EU) the service option „ECX“. For documents from third countries please quote principally “DOX”, resp. At dutiable shipments from third countries always “WPX”.

Sincerely yours